

William Trefethen
Managing Partner
Trefethen Advisors, LLC

- Founder and responsible for the overall leadership of the firm and the execution and management of agency and principal transactions. Over the last 15 years, Trefethen Advisors has executed in excess of \$5 billion of investments in real estate centric industries including natural resources, oil & gas, commercial real estate and real estate dependent industries such as retail, distribution.
- + 25 years of experience in capital markets, corporate finance, M&A and restructuring.
- Served as CEO of regional restaurant chain with over 50 corporate owned locations where he oversaw rebranding, turn around and successful sale of the business.
- Founder of Parse Capital, LLC ("Parse") a real estate finance company focused on providing risk capital to fund development and value add investments. To date, Parse has invested over \$400 million in equity.
- Founder of American Commercial Capital, LLC ("ACC"), a commercial finance and investment banking company focused on providing capital and advisory services to companies in the multi-unit retail industry, which was acquired by Wells Fargo & Company in 2002 and continues to operate today as a division of the bank.
- Managing Director with Koll Investment Management ("Koll"), where he was responsible for the development, capitalization and management of new capital market initiatives, including Koll Specialty Finance Company LLC, a commercial finance company providing debt capital to multi-unit retail companies, Koll ENSR Environmental Realty Advisors, an investment fund focused on opportunistic investments in environmentally impacted commercial real estate, and Alliance Capital Koll Real Estate Securities, an investment fund focused on investing in publicly traded REITs.
- Director in the Financial Advisory Services Practice of PriceWaterhouseCoopers, where he provided a broad range of advisory services related to mergers and acquisitions, corporate finance, business reorganization, real estate and dispute resolution.
- Member of the financial advisory services group at Arthur Andersen.
- Bachelor of Science in Accounting from Arizona State University.