

Arizona State University

Spring 2022 Presentation

Undergraduate Student Investment Management Fund

IN P. CALLY SCHOOL OF BUT

Team A

Friday, April 29th, 2022

A TOK

Team Introduction



Former Fund Manager









Fund Analysts











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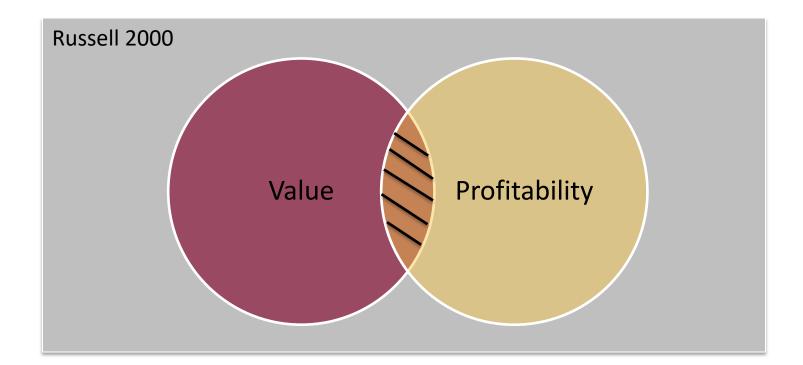
- I. Investment Thesis
- **II.** Performance
- **III. Process**
- **IV. SWX Case Study**



Investment Thesis

Investment Thesis





Intangible-Augmented Value Measure



 $Int_{i,t} = B_{it} + Int_{it},$ $Int_{i,t} = Int_{i,t}^{know} + Int_{i,t}^{org}.$ New B/M = B_{it}^{INT} /Market Cap INTANGIBLE VALUE Andrea L. Eisfeldt Edward Kim $\operatorname{Int}_{i,t}^{know} = (1 - \delta_{R\&D})\operatorname{Int}_{i,t-1}^{know} + R\&D_{i,t},$ Dimitris Papanikolaou Working Paper 28056 $\operatorname{Int}_{i,t}^{org} = (1 - \delta_{SG\&A}) \operatorname{Int}_{i,t-1}^{org} + \theta SG\&A_{i,t},$ http://www.nber.org/papers/w28056

Cash-Based Profitability Measure



Cash-based operating profitability

= Operating profitability

- Δ (Accounts receivable (RECT))
- Δ (Inventory (INVT))
- Δ (Prepaid expenses (XPP))
- + Δ (Deferred revenue (DRC+DRLT))
- + Δ (Trade accounts payable (AP))
- + Δ (Accrued expenses (XACC)).

Cash Based Profitability

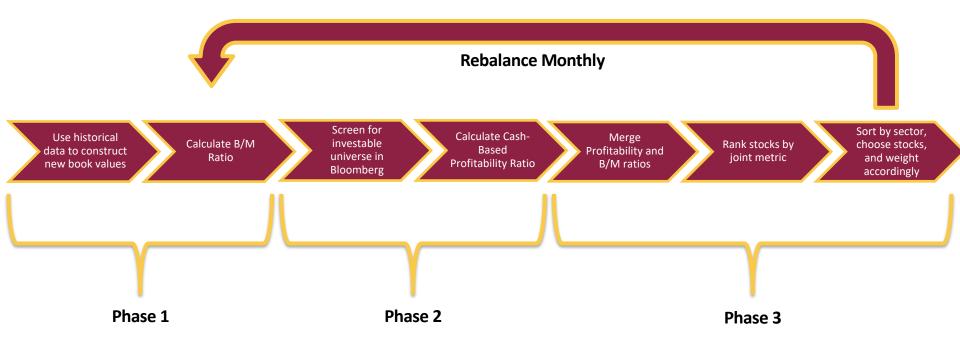
Profitability Metric =

Total Assets

Ray Ball^{a,*}, Joseph Gerakos^a, Juhani T. Linnainmaa^{b,c}, Valeri Nikolaev^a

Portfolio Construction Overview

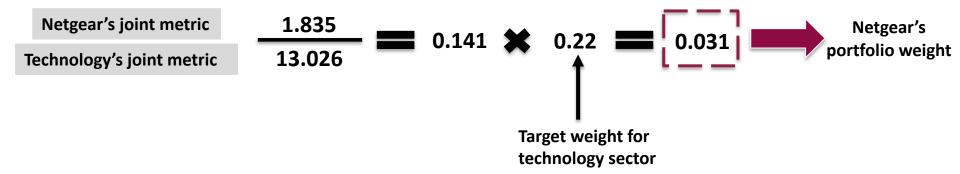






Within each sector, securities hold weights proportional to their joint metric.

Example: Netgear, Inc (NTGR) – Technology



Sector Allocation



Our Portfolio Russell 2000 Russell 3000 Utilities Communications Utilities . _Communications Utilities . Real Estate Communications Real Estate 3% _6% 3% 3% 1%_ 3% 8% Materials 4% Materials 5% Materials 3% 4% Staples Discretionary 4% 10% Discretionary Discretionary 15% 11% Energy 7% Staples 6% Staples 10% Energy **Financials** 4% 16% Financials Energy 11% 2% **Financials** 12% Health Care Health Care Health Care 17% 15% 14%

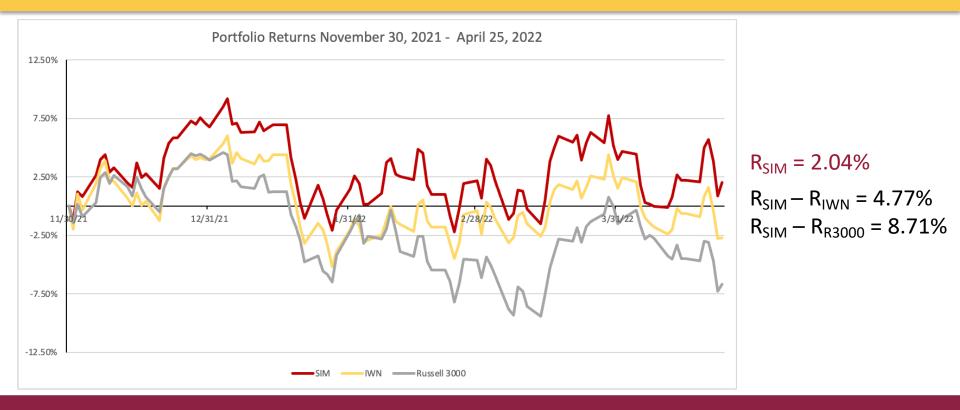
As of April 9, 2022



Performance

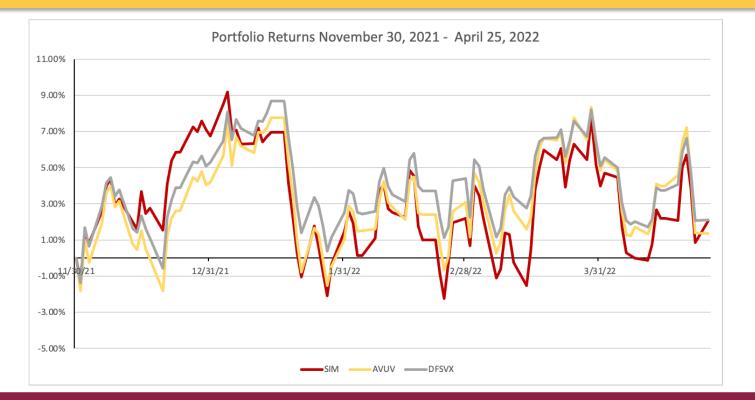
Portfolio Return





Portfolio Return







Process

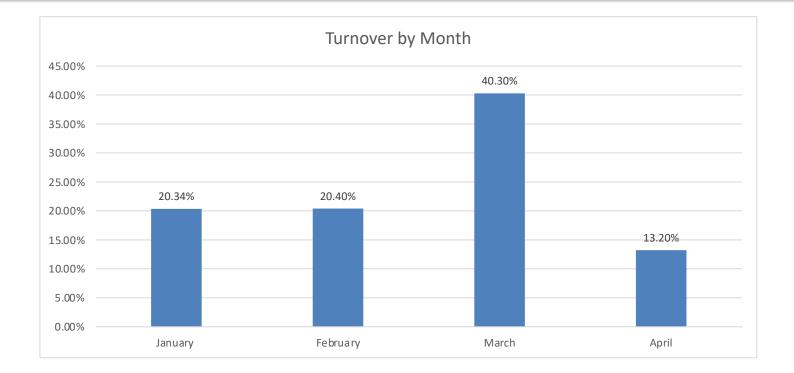
Attribution



| SIM vs ISHA | RES RUSS | SE 🔹 by | GICS S | ectors | • in U | SD 👻 | Time | Custo | ✓ 03/ | 07/22 | H - | 04/07, | /22 |
|--------------------------------------|-----------|---------|----------|--------|---------|----------|---------|-----------|---------------------------|---------|------------|--------|----------|
| Version MAC 💉 Edit Model 🗛 | tribution | Model R | Returns- | Based | Local A | lloc Loc | al Retu | rn Alloca | ation F | X Alloc | None | | |
| Name | A | vg % Wg | t | | Tot Rtn | | | CTR | | Alloc | Selec | Curr | Tot Attr |
| | Port | Bmrk | +/- | Port | Bmrk | +/- | Port | Bmrk | +/- | | | | |
| Q | | | | | | | | | | | | | |
| B SIM | 100.00 | 100.00 | 0.00 | 1.29 | 1.71 | -0.42 | 1.29 | 1.71 | -0.42 | 0.62 | -1.03 | 0.00 | -0.42 |
| Communication Services | 5.97 | 3.40 | 2.57 | 7.22 | 6.96 | 0.26 | 0.41 | 0.22 | 0.19 | 0.16 | -0.02 | 0.00 | 0.14 |
| Consumer Discretionary | 15.52 | 7.18 | 8.33 | 0.75 | 0.78 | -0.04 | 0.14 | 0.07 | 0.08 | -0.05 | -0.02 | 0.00 | -0.07 |
| Consumer Staples | 8.99 | 2.99 | 6.00 | 5.75 | 5.30 | 0.46 | 0.51 | 0.16 | 0.35 | 0.23 | 0.03 | 0.00 | 0.26 |
| Energy | 2.14 | 9.36 | -7.23 | 20.95 | 6.57 | 14.38 | 0.40 | 0.58 | -0.18 | -0.36 | 0.28 | > 0.00 | -0.07 |
| Financials | 11.21 | 25.81 | -14.60 | -0.73 | -2.78 | 2.06 | -0.06 | -0.67 | 0.62 | 0.66 | 0.25 | 0.00 | 0.90 |
| Health Care | 13.16 | 8.85 | 4.31 | 7.61 | 5.07 | 2.54 | 0.93 | 0.44 | 0.50 | 0.19 | 0.26 | 0.00 | 0.45 |
| Industrials | 10.83 | 15.32 | -4.49 | -4.61 | 1.19 | -5.80 | -0.49 | 0.21 | -0.70 | 0.03 | -0.65 | 0.00 | -0.61 |
| Information Technology | 22.31 | 5.37 | 16.93 | -2.62 | 1.23 | -3.84 | -0.54 | 0.07 | -0.62 | -0.04 | -0.90 | 0.00 | -0.95 |
| Materials | 5.12 | 4.53 | 0.59 | 4.93 | 3.16 | 1.77 | 0.24 | 0.14 | 0.10 | 0.00 | 0.10 | 0.00 | 0.10 |
| Real Estate | 2.93 | 11.62 | -8.68 | -10.45 | 3.04 | -13.48 | -0.30 | 0.33 | -0.64 | -0.12 | -0.40 | 0.00 | -0.52 |
| Utilities | 1.11 | 5.33 | -4.22 | 5.38 | 3.08 | 2.30 | 0.06 | 0.16 | -0.10 | -0.06 | 0.02 | 0.00 | -0.03 |
| Not Classified | 0.71 | 0.22 | 0.49 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | -0.02 | 0.00 | 0.00 | -0.02 |

Turnover



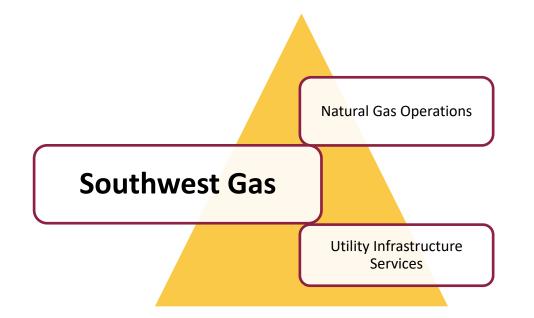


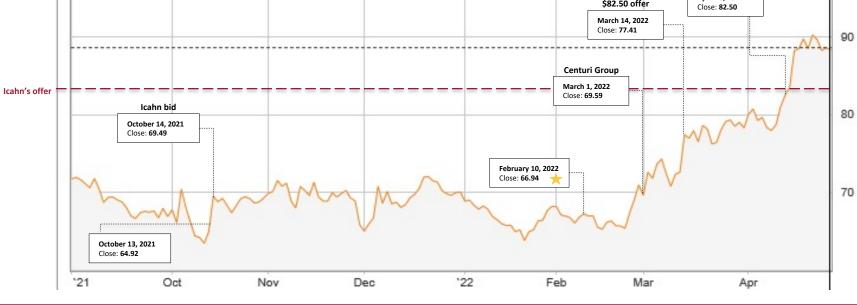


SWX Case Study

Southwest Gas (SWX)









SWX



1 Day

Sale date April 13, 2022

\$82.50 offer

USD



Thank You.

Questions?



Appendix

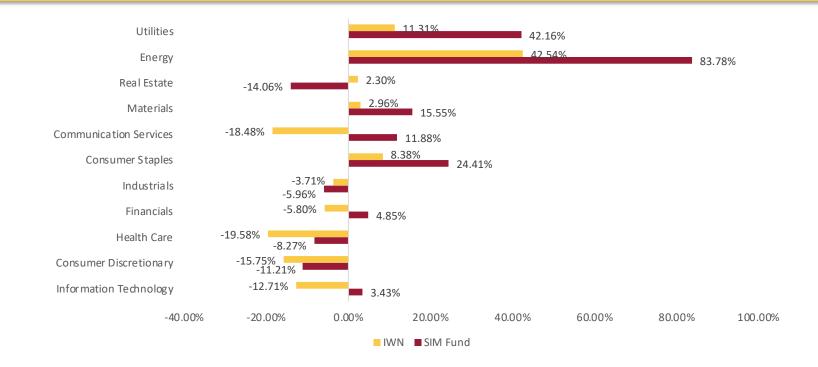
Benchmark Performance



| Benchmark | Entire Horizon (11/30-4/25) | | | | |
|-----------|-----------------------------|--|--|--|--|
| Our Fund | 2.04% | | | | |
| AVUV | 1.35% | | | | |
| IWN | -2.73% | | | | |
| DFSVX | 2.11% | | | | |
| VISVX | 0.81% | | | | |

Sector Return Attribution

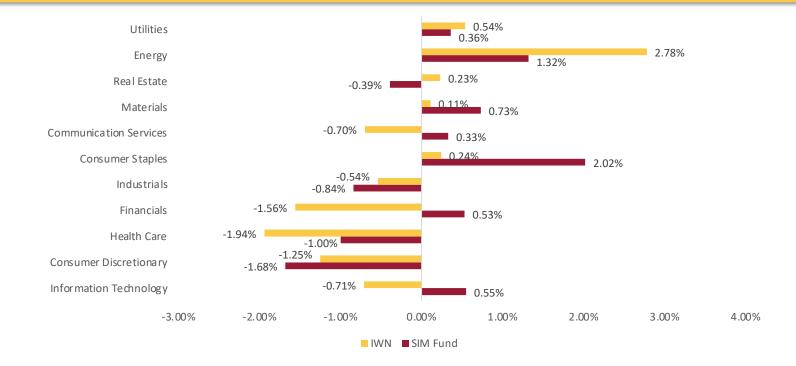




April 29th, 2022

Sector Return Contribution





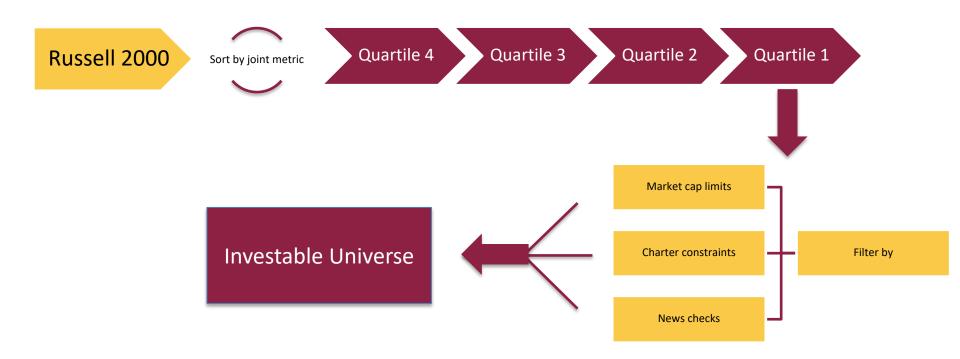
Sector Holdings Over Time



| Number of securities per | | | | | | |
|-----------------------------|----|----------|---------|----------|-------|-------|
| sector per month | | | | | | |
| | | December | January | February | March | April |
| Energy | 10 | 2 | 2 | 2 | 3 | 2 |
| Materials | 15 | 3 | 3 | 3 | 3 | 3 |
| Industrials | 20 | 7 | 8 | 8 | 8 | 8 |
| Disc | 25 | 8 | 8 | 8 | 8 | 8 |
| Staples | 30 | 8 | 8 | 7 | 6 | 6 |
| Health Care | 35 | 5 | 4 | 4 | 3 | 3 |
| Financials | 40 | 3 | 3 | 3 | 4 | 4 |
| Tech | 45 | 7 | 8 | 8 | 8 | 8 |
| Comm | 50 | 3 | 2 | 2 | 2 | 2 |
| Utilities | 55 | 2 | 2 | 2 | 2 | 1 |
| Real Estate | 60 | 2 | 2 | 2 | 2 | 2 |
| Total | | 50 | 50 | 49 | 49 | 47 |

Investment Quintiles







Parameters of Interest

$$\operatorname{Int}_{i,t}^{know} = (1 - \delta_{R\&D})\operatorname{Int}_{i,t-1}^{know} + R\&D_{i,t},$$

$$\operatorname{Int}_{i,t}^{org} = (1 - \delta_{SG\&A})\operatorname{Int}_{i,t-1}^{org} + \theta SG\&A_{i,t},$$

$$\operatorname{Int}_{i,t} = \operatorname{Int}_{i,t}^{know} + \operatorname{Int}_{i,t}^{org}.$$

| Parameters of Interest | | | | | |
|------------------------|--|--|--|--|--|
| $\delta_{R\&D}$ | Sector-specific (Hall); = 0.15 for sectors without defined rate | | | | |
| $\delta_{SG\&A}$ | = 0.2 by assumption (Eisfeldt) | | | | |
| θ | = 0.3 by assumption (Eisfeldt) | | | | |

Final Presentation

Undergraduate Student Investment Management Fund – Team B

April 29, 2022

Team Introduction





Torren Baker, Fund Analyst



Thanh Nguyen, Fund Analyst



Ahmet Sozmen, Fund Analyst



Alexandre Tilly, Fund Analyst



Jacob Mosier, Fund Manager



Alec Barron, Fund Analyst



Eric Peterson, Fund Analyst



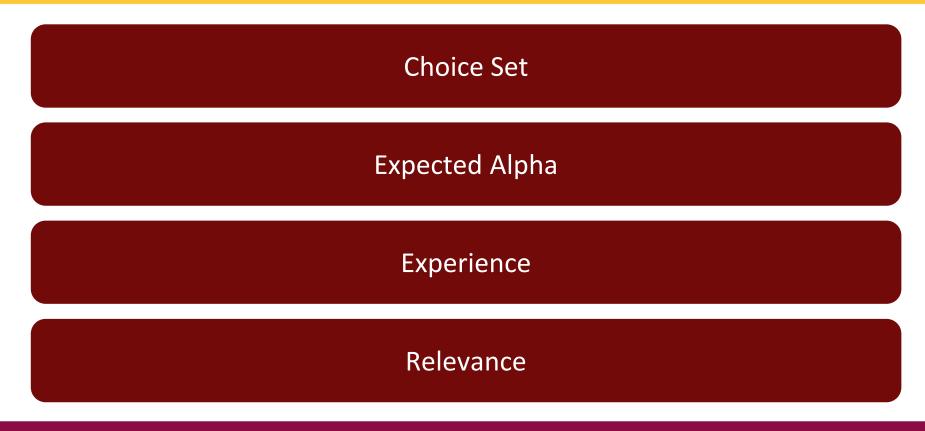
Ethan Kibsey, Fund Analyst



Preston Morris, Fund Analyst







Investment Thesis

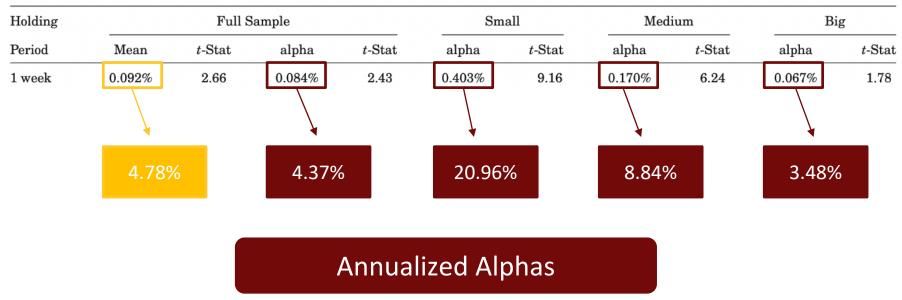


Investment Thesis Evidence



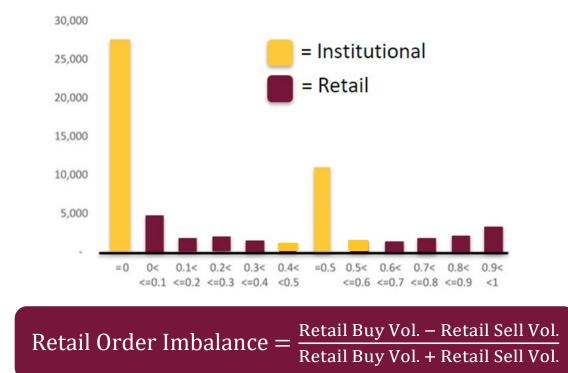
Boehmer, Jones, Zhang, Zhang. "Tracking Retail Investor Activity." The Journal of Finance, 76(5), 2249-2305. <u>https://doi.org/10.1111/jofi.13033</u>.

Panel A: Form Portfolios on the Previous Week's Marketable Retail Order Imbalance Based on Number of Shares Traded



How Do We Find Retail Trades?



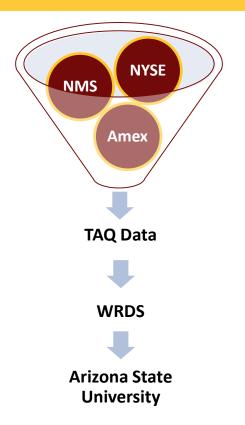


Initial Strategy Implementation



Where Do We Get Our Data?





Step "0" 1) Extract the NBBO 2) Data cleansing & exported to CSV file

- 3) Apply constraints
- 4) NBBO file and trade files merged
- 5) Clean final table
- 6) Create zip file
- 7) Export to team

Seeding & Rebalancing Mechanics



- 1. Receive Data [Daily]
- 2. Python Data Cleansing
- 3. Order Sheet
 - A. Deciles
 - B. Rolling Window
- 4. Implementation
 - A. Market Cap, Price, Volume
 - B. Sector constraints
 - C. News check
 - D. Consider trading costs
- 5. Submit Buy/Sell List

Issues Encountered

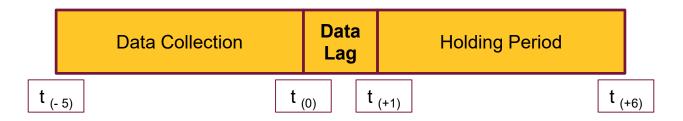


Pre-Existing

During Implementation

- Data arrival four days of trading
- Data lag due to collection period
- Transaction costs

- Technical difficulties with WRDS
- Intraday price volatility
- ASU SIM Fund investment charter



Portfolio Administration

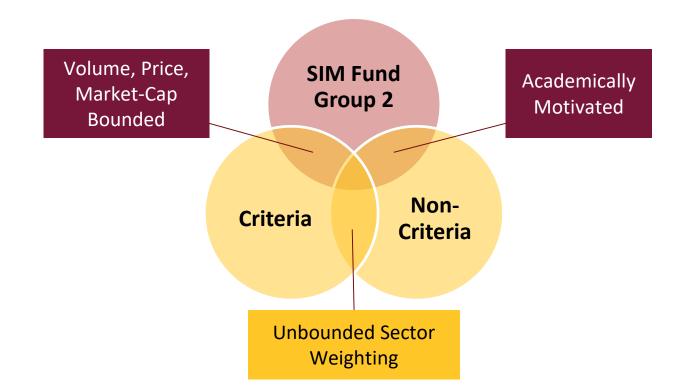


Weekly Meetings

- ✓ Portfolio performance
- ✓ Comparison of pseudo portfolio returns
 - Used to determine the effect of portfolio constraints
 - Built into stock selection process
- ✓ News checks

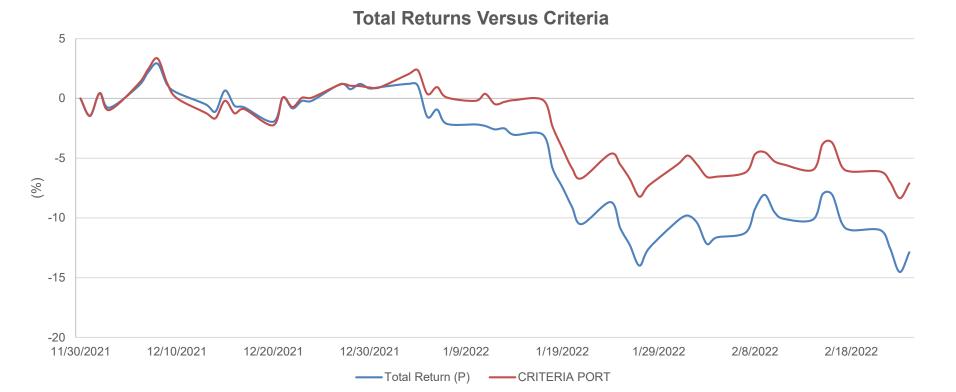
Pseudo Portfolios





Criteria Pseudo Performance

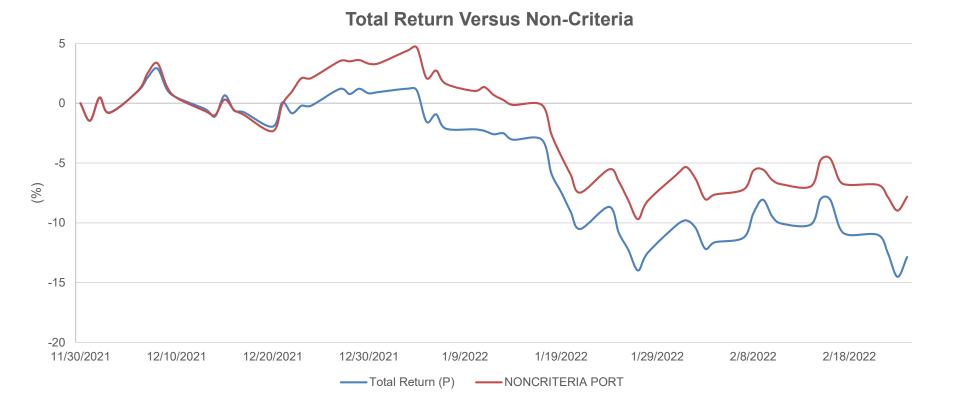




April 29th, 2022

Non-Criteria Performance

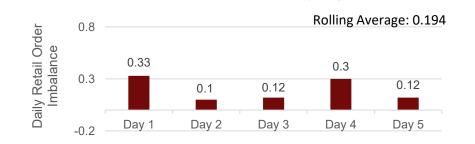




Data Study



- Study reason: inconsistency of returns and strength of our indicator.
- The "type" counts the number of previous five days are positive.
- Measure of excess return across the following week.



Consistent Retail Buying

| <u>Signal Strength</u> | <u>Average Excess Return</u> |
|------------------------|------------------------------|
| 5 | 0.37% |
| 4 | 0.51% |
| 3 | 0.38% |
| 2 | 0.31% |
| 1 | 0.33% |
| | |



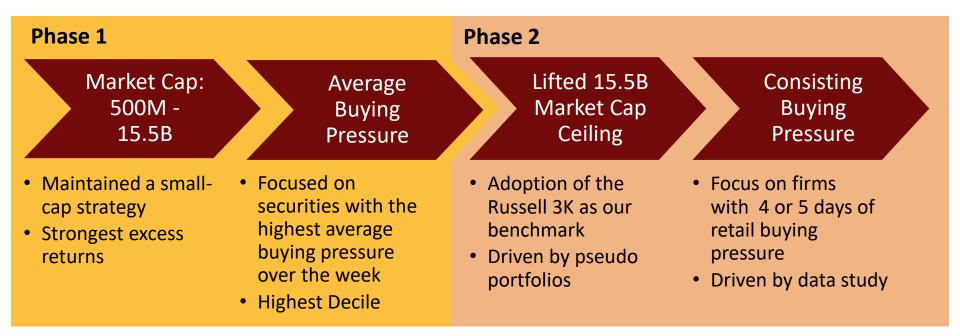
April 29th, 2022

Implementation Adjustment



Change of Implementation



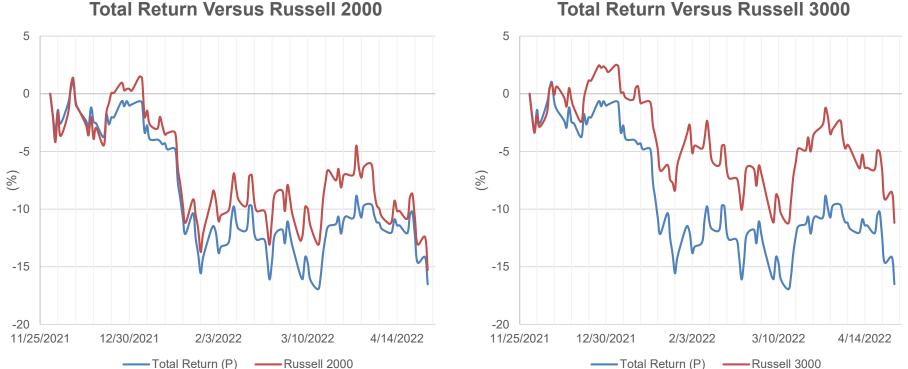


Portfolio Performance



Aggregate Portfolio Performance



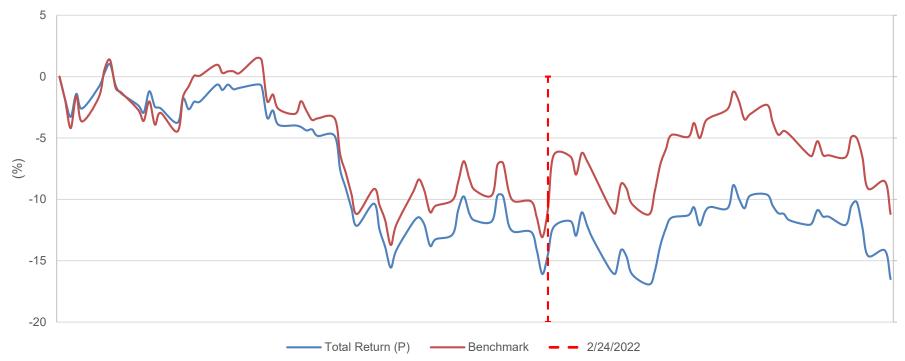


Total Return Versus Russell 3000

Aggregate Portfolio Performance







Lessons Learned



Active Strategies are Costly to Implement

No Alpha is Guaranteed

Sector Neutrality Can Hinder Performance

Questions?

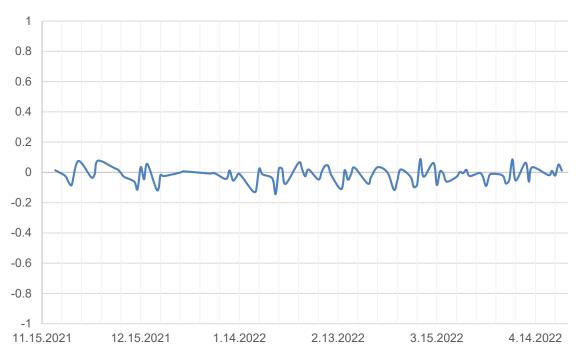


What About Meme-Stocks?



- GameStop (GME)
 - In data, not enough retail buy pressure
- AMC Entertainment (AMC)
 - Excluded from data
- Bed, Bath, & Beyond (BBBY)
 - In data, not enough retail buy pressure
- Nokia (NOK)
 - Excluded from data

GME Retail Order Imbalance



Scalability?



With \$100,000...

- Data Accessibility
- Data Prices
- High Turnover
- Bid-Ask Spread & Transaction Costs

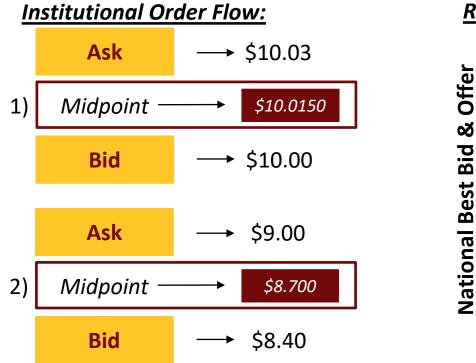
With \$100,000,000...

- "Instant" Data Accessibility
- Price Impact
- High Turnover
- Bid-Ask Spread & Transaction Costs

Costly to Scale

Order Flow & Price Improvement





*Sent Through Exchanges & Dark Pools



*Sent Through Wholesalers

Thank You



Appendix



Excess Returns in "K" Weeks



| Pan | el A: Predict Bid-Ask | Average Return k | Weeks Ahead | |
|------------------|-----------------------|--------------------------|-------------|--------|
| | Mroibvol | | Mroibtrd | |
| # of Weeks Ahead | Coef. | t-Stat | Coef. | t-Stat |
| 1 week | 0.00092 | 15.60 | 0.00076 | 12.30 |
| 2 weeks | 0.00055 | 9.35 | 0.00048 | 7.89 |
| 4 weeks | 0.00031 | 5.56 | 0.00026 | 4.66 |
| 6 weeks | 0.00022 | 3.90 | 0.00015 | 2.60 |
| 8 weeks | 0.00021 | 3.47 | 0.00011 | 1.75 |
| 10 weeks | 0.00010 | 1.82 | 0.00002 | 0.35 |
| 12 weeks | 0.00007 | 1.29 | 0.00009 | 1.52 |
| | Panel B: Predict CF | RSP Return <i>k</i> Week | s Ahead | |
| | Mroil | ovol | Mroil | otrd |
| # of Weeks Ahead | Coef. | t-Stat | Coef. | t-Stat |
| 1 week | 0.00096 | 16.29 | 0.00081 | 13.20 |
| 2 weeks | 0.00058 | 9.99 | 0.00052 | 8.57 |
| 4 weeks | 0.00032 | 5.92 | 0.00028 | 5.05 |
| 6 weeks | 0.00024 | 4.18 | 0.00017 | 2.93 |
| 8 weeks | 0.00021 | 3.50 | 0.00011 | 1.80 |
| 10 weeks | 0.00011 | 2.04 | 0.00005 | 0.81 |

12 weeks

1.39

0.00010

1.76

0.00008

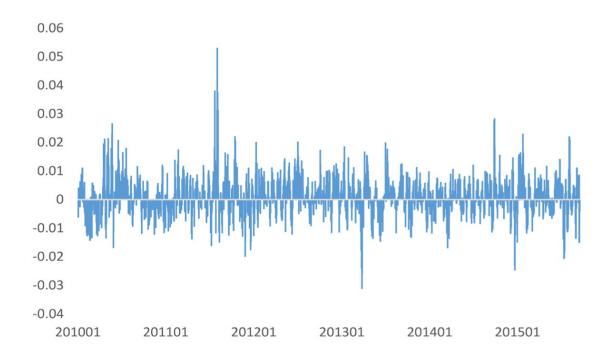
Excess Returns of Price Groups



| Mroib Measure | | Mroibvol | | | |
|---------------|--------|----------|---------------|--------------------|--|
| Price Groups | Coef. | t-Stat | Interquartile | Weekly Return Diff | |
| Low | 0.0014 | 13.34 | 1.432 | 0.205% | |
| Medium | 0.0007 | 10.00 | 1.289 | 0.089% | |
| High | 0.0002 | 3.23 | 0.961 | 0.020% | |

Sample Weekly Portfolio Return





Evidence of Paper (Anecdotes)



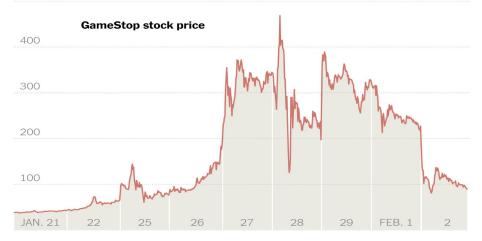
(1) Price Relevant Information

- Retail investor with industry specific knowledge
 - Perfectly legal knowledge about various suppliers, competitors, or buyers in the industry.
 - Business knowledge as an informant to their portfolios.
 - Quickly adjust their portfolio before widely known professionals and institutional investors.

(2) Short-Term Momentum

"How a New Wave of Retail Investors is Redefining Stock Pricing," Wharton

\$500



Non-Criteria vs Benchmark



Non-Criteria Versus Benchmark

