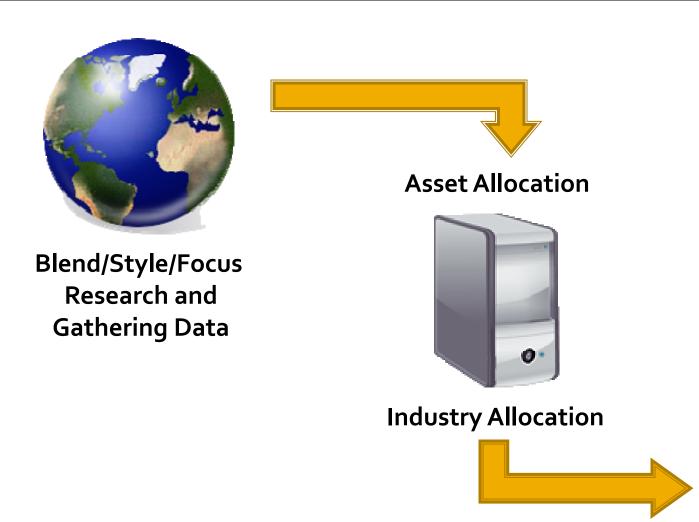
Semi-annual Board Update

# WPC Diversified Global LargeCap Fund

### Agenda

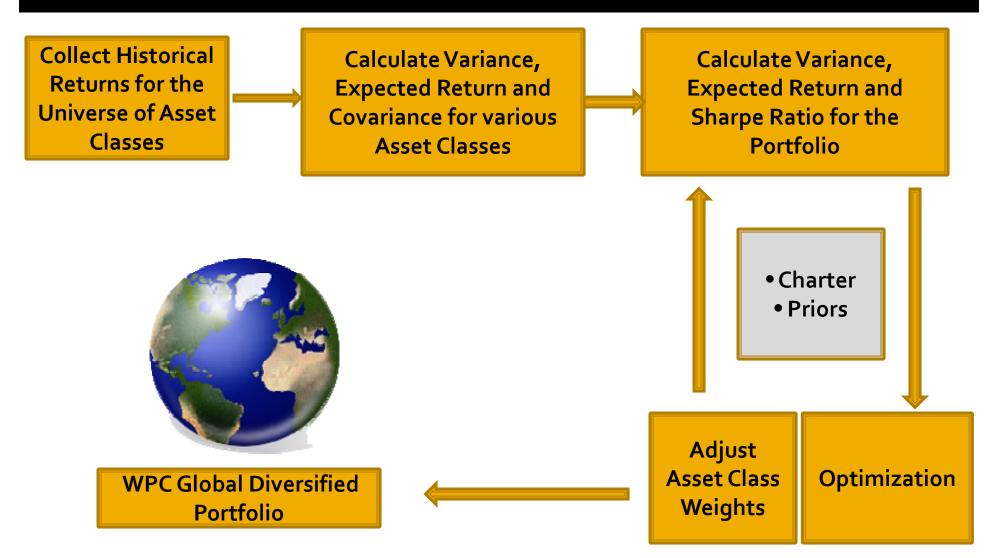
- Recap of portfolio construction methodology
- Changes in portfolio
- Performance and risk
- Opportunity costs of trades we considered but did not execute
- Transition into next year

## **Portfolio Engineering**

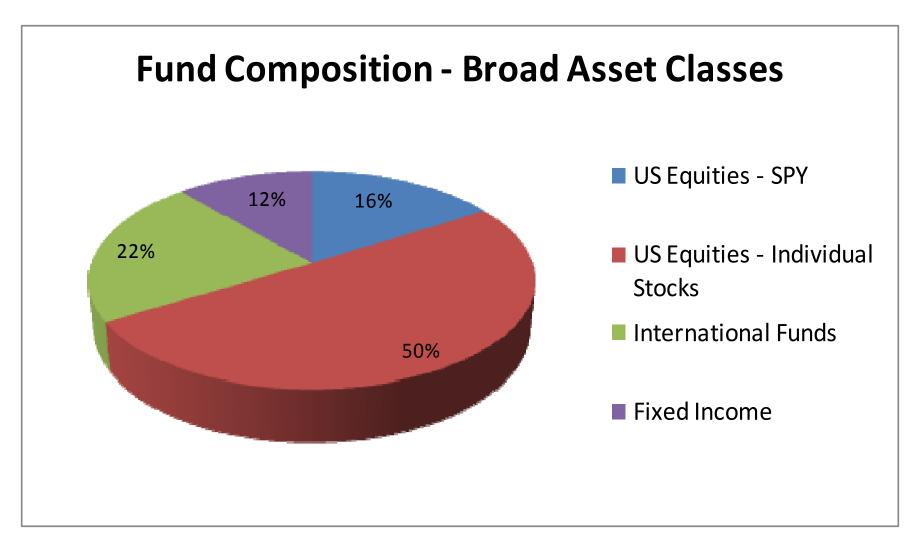


Fundamental
Analysis and
Security Selection

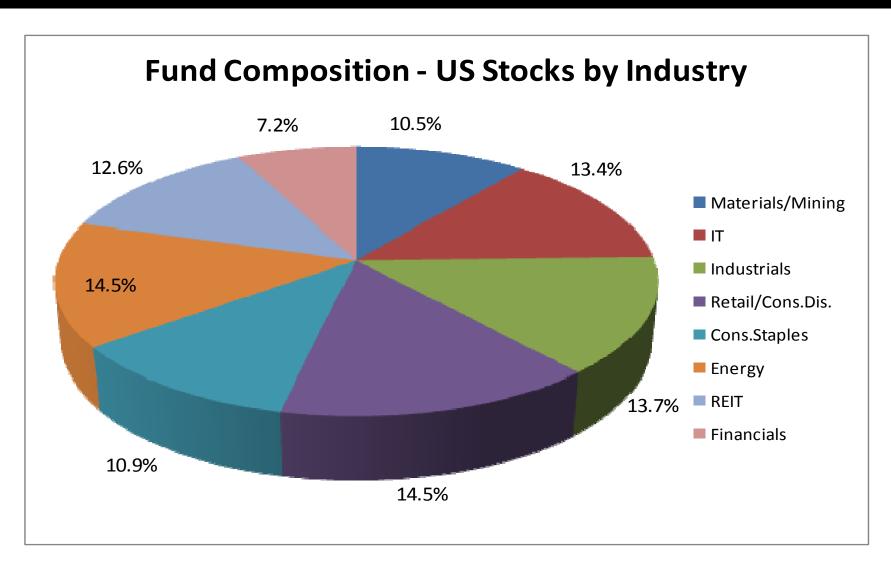
## **Portfolio Engineering Continued**



## **Fund Composition - Seed**



## **Fund Composition - Seed**



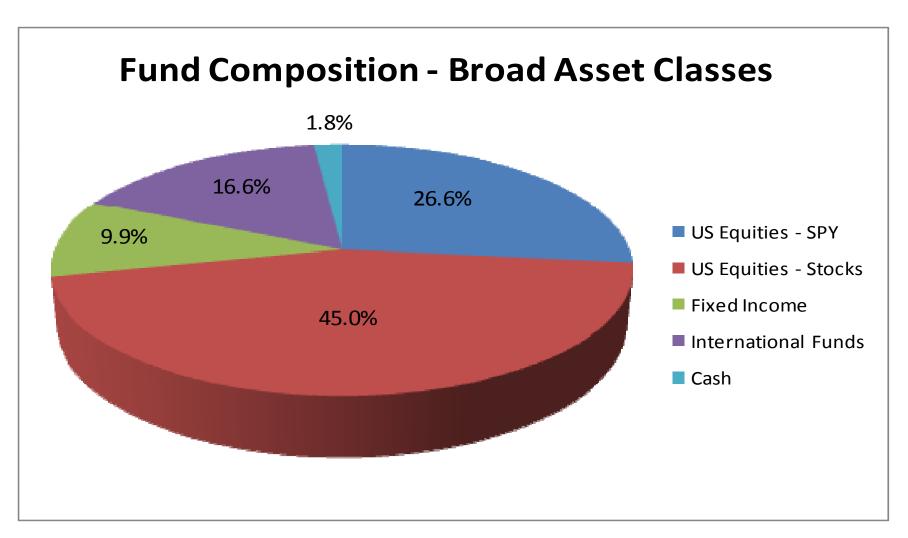
### **Changes to Portfolio**

- Sold K, bought CSCO 12/7/10
  - Concerns regarding high input costs, strength of brand in face of slow consumer recovery
  - Price for CSCO had dipped after its recent earnings release, we still
    had faith in its management, and with a lower price its valuations were
    more attractive based on expectations for future performance
- Sold GLD, bought SPY 2/5/11
  - GLD didn't act as the hedge we expected in face of global turmoil, too much speculation and price movements not based on fundamentals
  - Desire to expand our core, belief in strength of US equities market

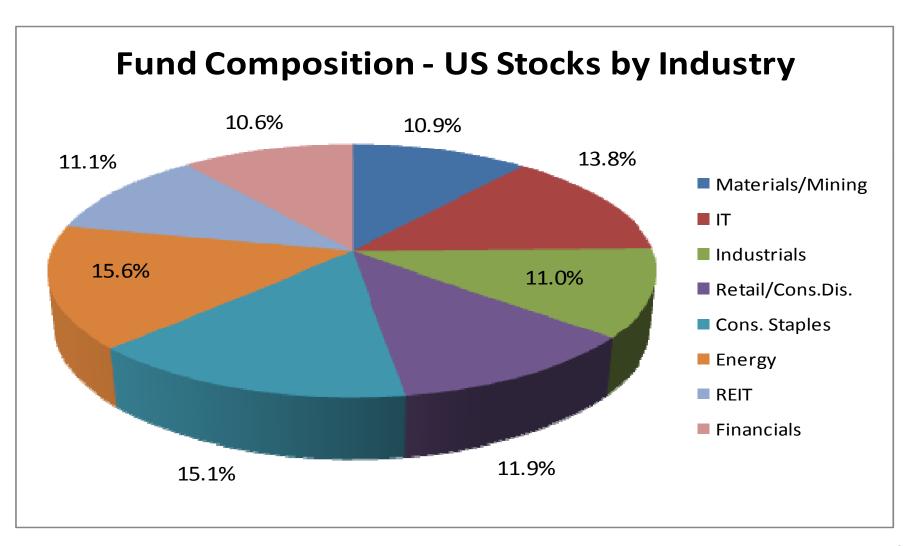
## Changes to Portfolio Cont.

- Sold securities tied to price of oil (RSX, EWZ, half of NOV), bought
   SPY and EFA 3/11/11
  - Wanted to reduce exposure to oil in face of volatility in prices due to Middle Eastern turmoil
  - Expand core further, keep international exposure in more stable developed markets.
- Sold entire holding of 3M, 100 shares of VTR, bought SPY 4/14/11
  - 3M had been a laggard versus industrial sector, we were not impressed with their acquisition sprees, desire to partially cash out of an overbought industry
  - VTR was our single biggest stock holding, which we could not justify based on valuations, sector
  - Again, we wanted to expand our core, and reduce firm-specific risk during "portfolio aestivation"

### **Fund Composition - Current**



## **Fund Composition – Current**

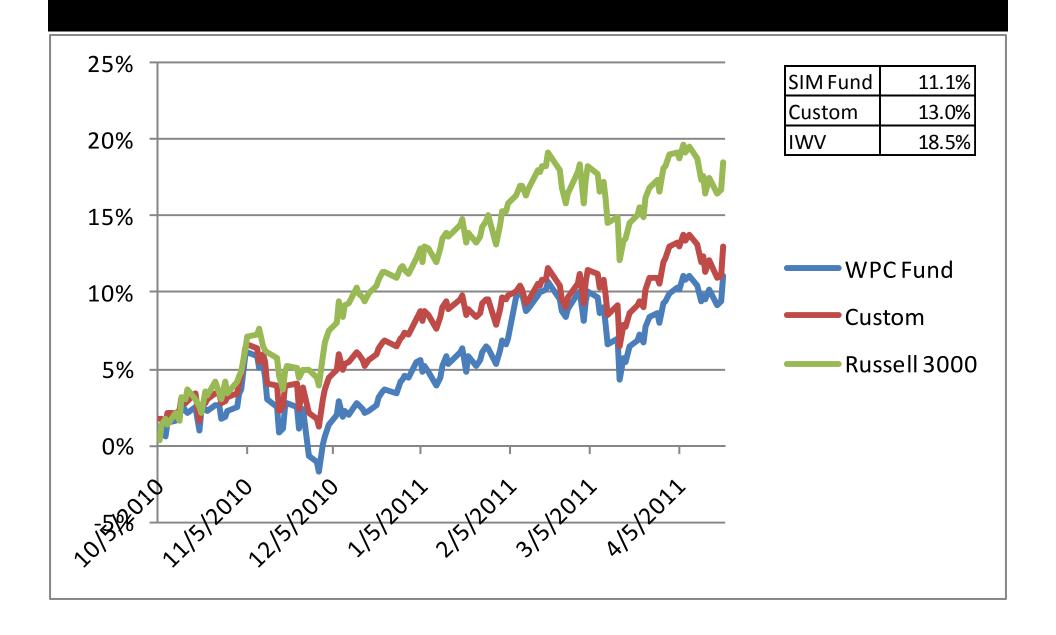


### Performance

#### MBA WP CAREY SIM FUND PERFORMANCE

	ACTUAL	EXPECTED	
Total Return (6.5 Months)	11.10%	6.96%	
Total Return Annualized	20.50%	12.85%	
Annualized Portfolio Standard Deviation	18.01%	14.04%	
Sharpe Ratio	1.13	0.92	
Beta (vs. S&P 500)	0.585		
Turnover Percentage	27.80%		
Average Holding Period	3.6 years		

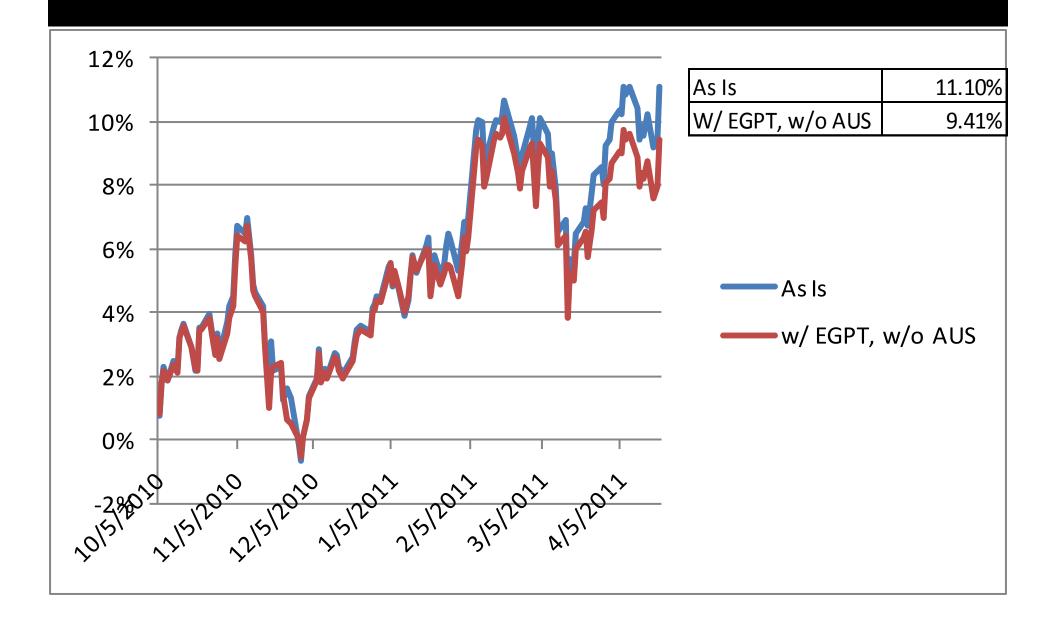
#### **WPC Performance vs. Benchmark**



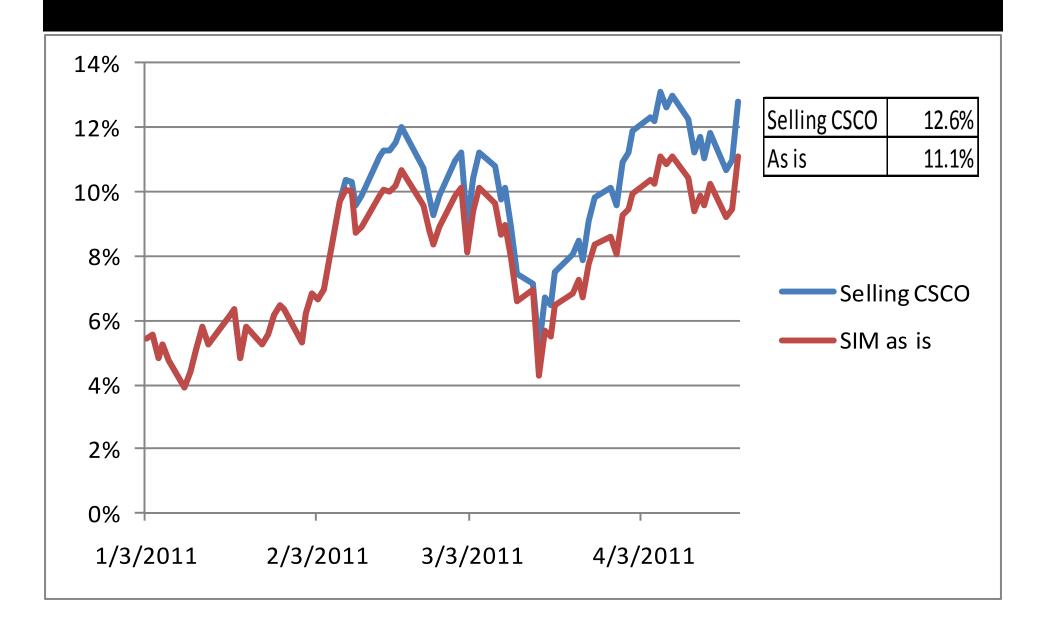
### **Proposed Changes to Charter**

- Charter only allows fund to invest in fixed income securities rated AA/Aa or higher
  - Limits investment pool to Government bond funds
- Proposed change to charter to allow investment in fixed income corporate bond funds in which 95% of securities have BBB/Baa rating or higher
  - Allows fund to invest in diversified corporate bond fund with investment grade credits
  - Given current market conditions, this will create approximately 200 basis points of additional yield assuming a 5-year duration

#### **Trades We Considered – buying EGPT**



### Trade We Considered – selling CSCO



#### **Transition Process**

#### Methodology

- 13 interviewees, 6 accepted candidates
- Interviews with Dr. Wahal, 2 current SIM Funders
- Interviewees ranked from 1 to 10, top 6 scores were chosen

#### Integration

- Sitting in on presentation, meetings
- Bloomberg training

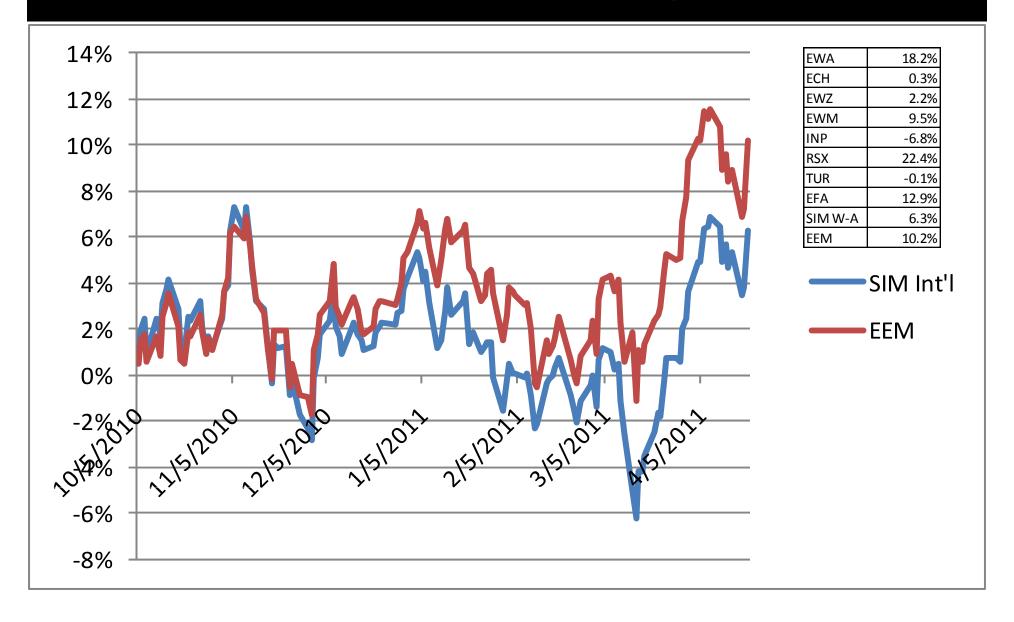
#### **New SIM Funders**

- Jaspreet Anand
- Spencer Hardy
- Seth Landau
- Margaret MacCool
- David Pye
- Piers Sharman

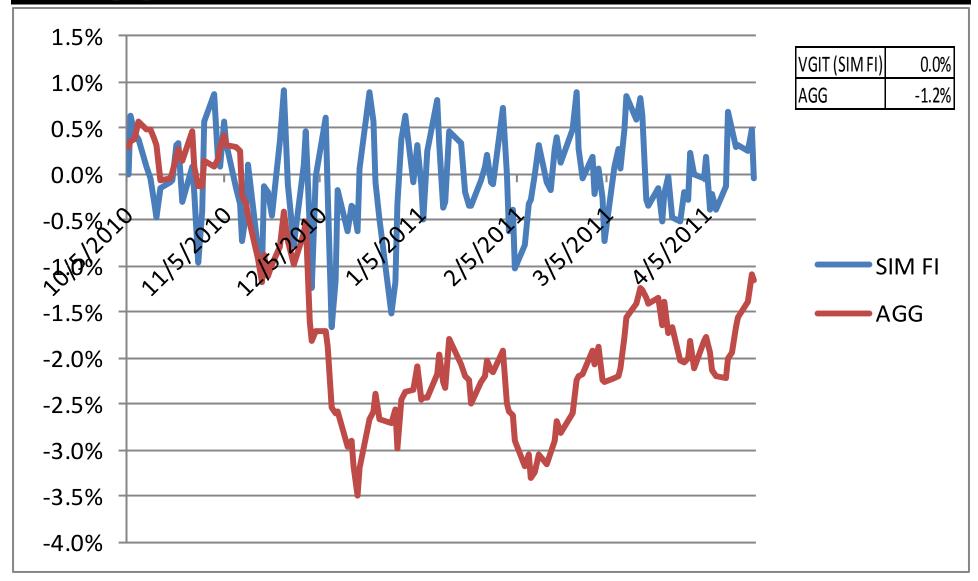
### **Appendices**

- Appendix A Performance vs. Benchmarks
- Appendix B Performance of Securities We Sold
- Appendix C Current Holdings

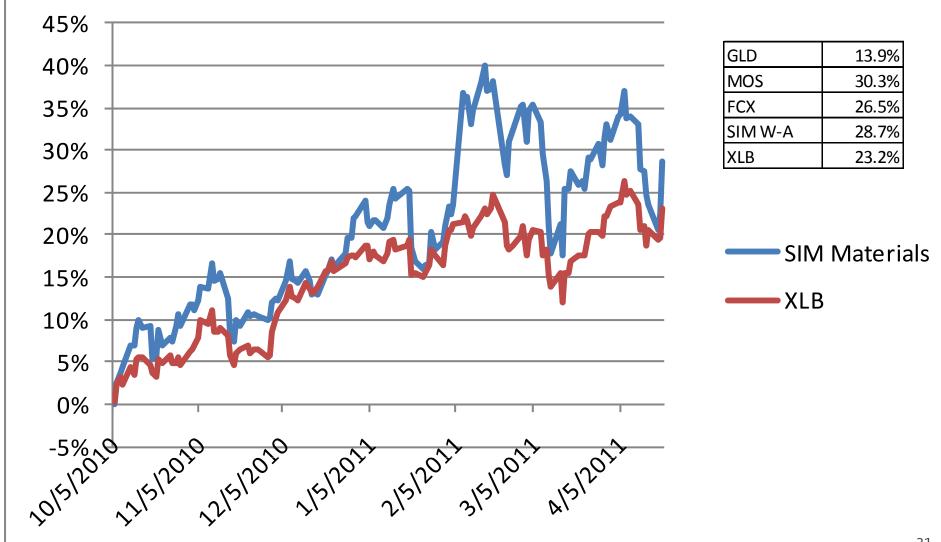
## Appendix A: Performance vs. Industry ETFs - WPC International vs. SPDR Emerging Markets



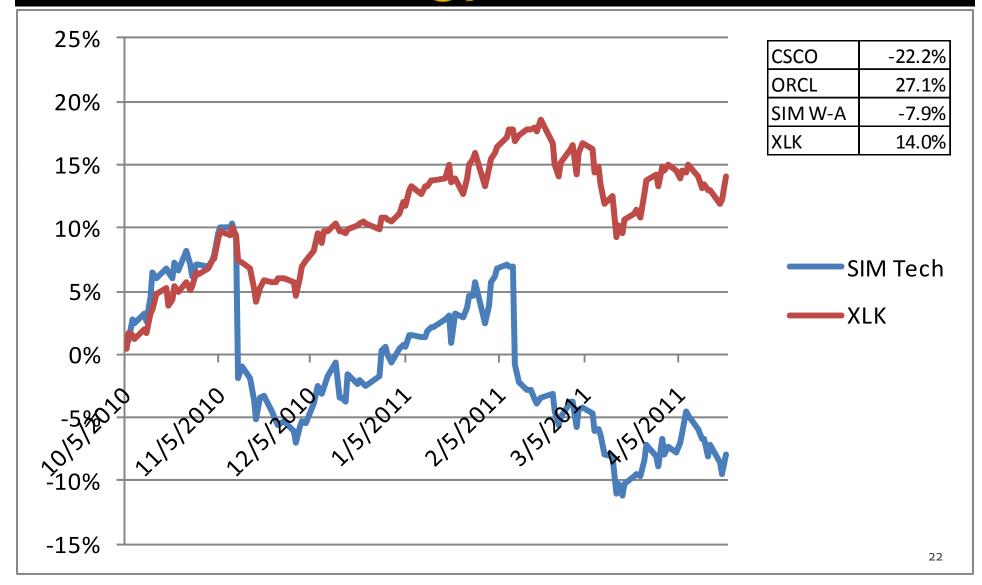
## WPC Fixed Income vs. Barclays Aggregate Bond Index



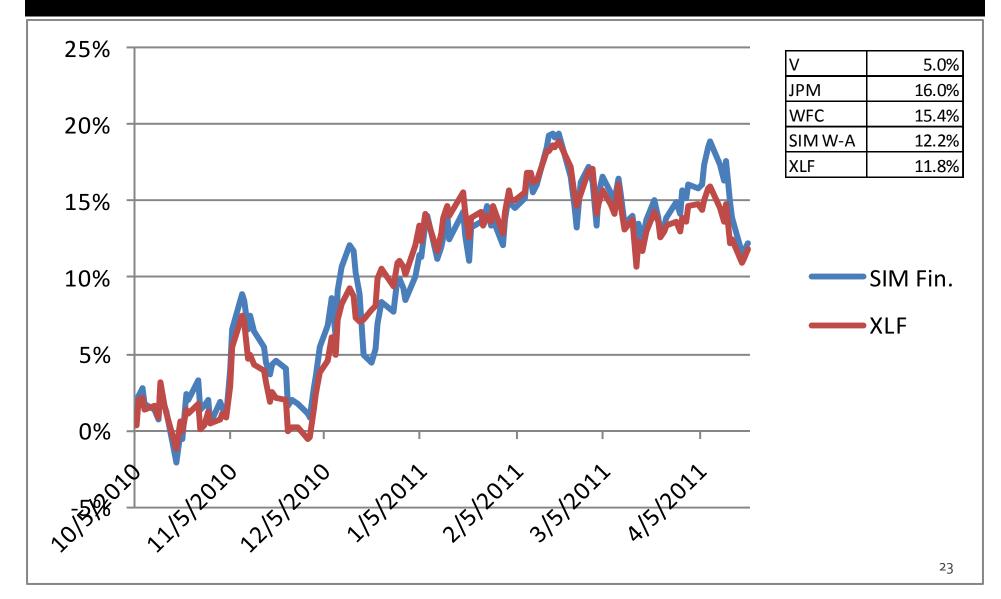
## **WPC Mining Securities vs. SPDR Metals & Mining**



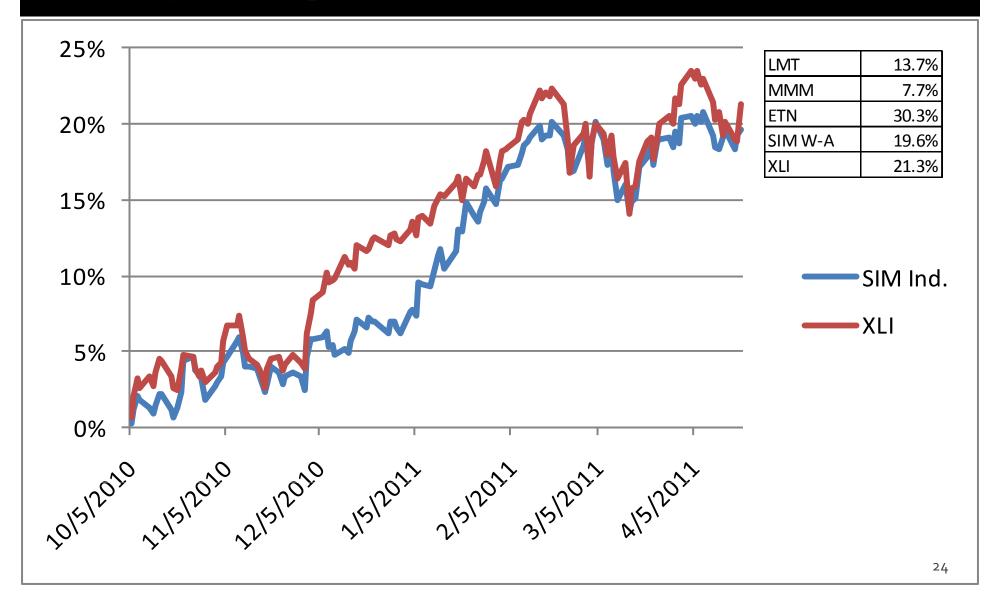
## WPC Technology Securities vs. SPDR Technology (XLK)



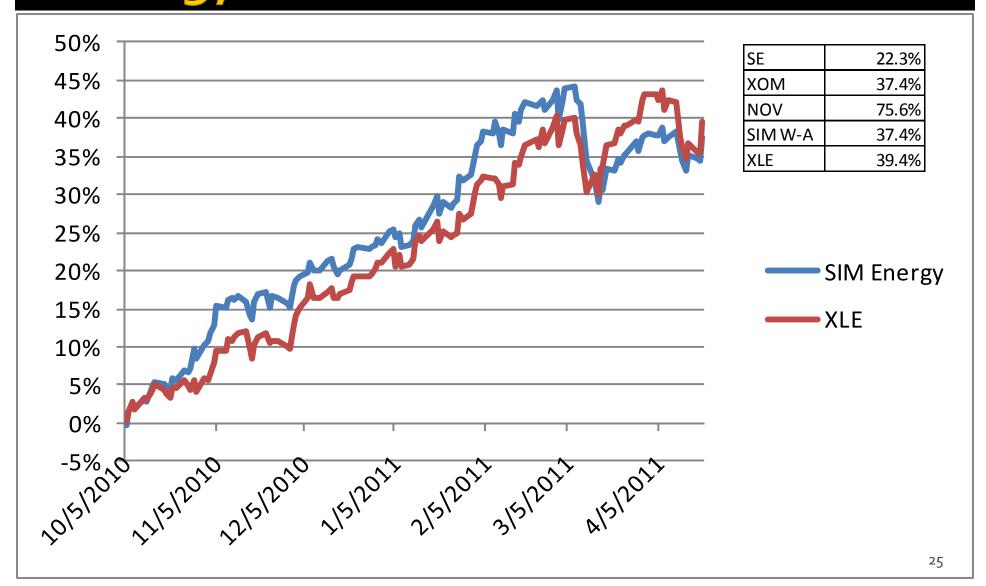
## WPC Finance Securities vs. SPDR Finance



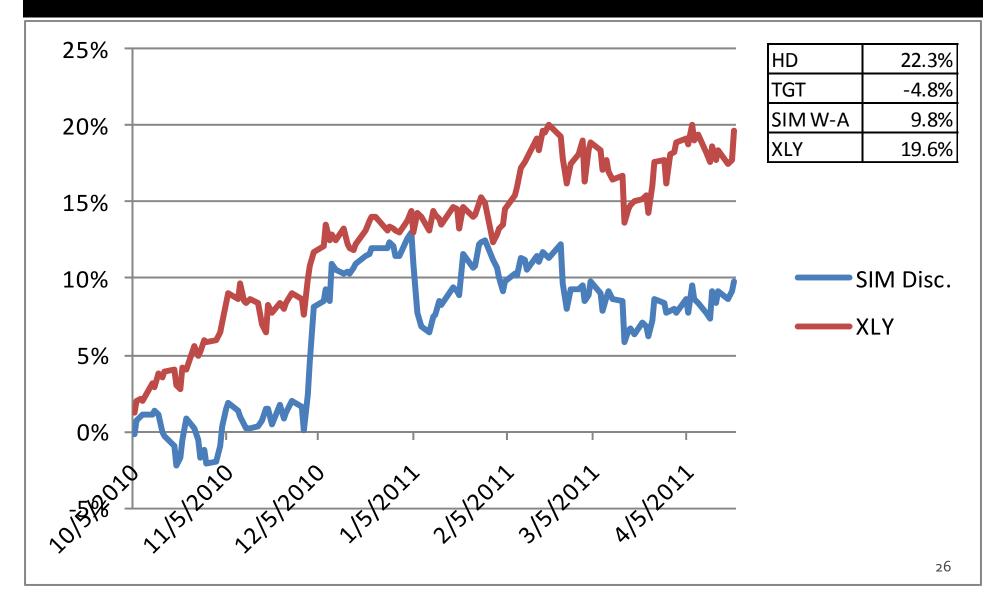
## WPC Industrial Securities vs. SPDR Industrials



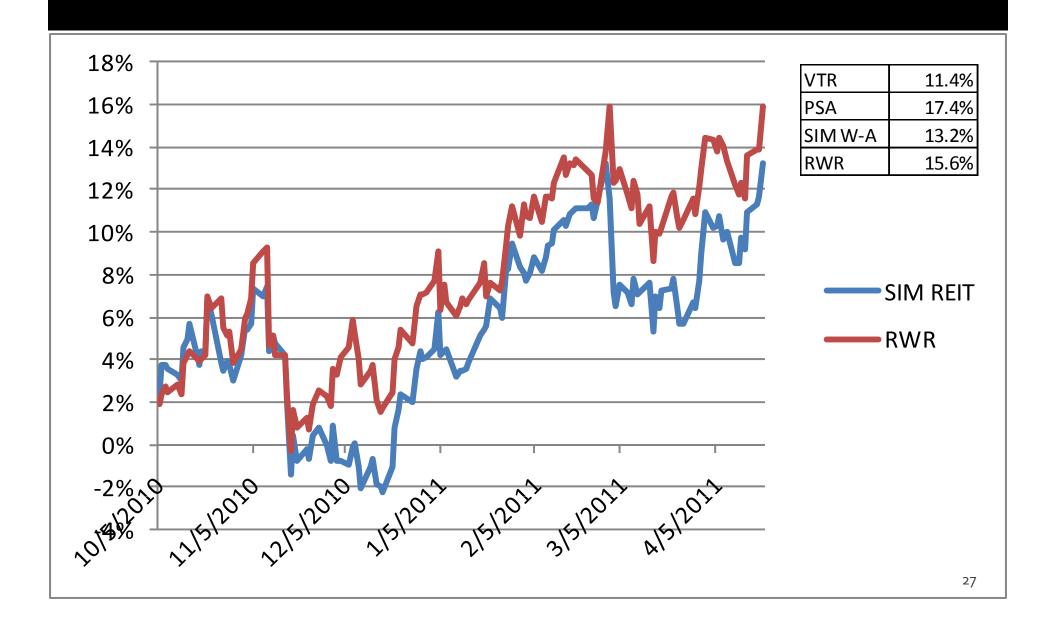
## WPC Energy Securities vs. SPDR Energy



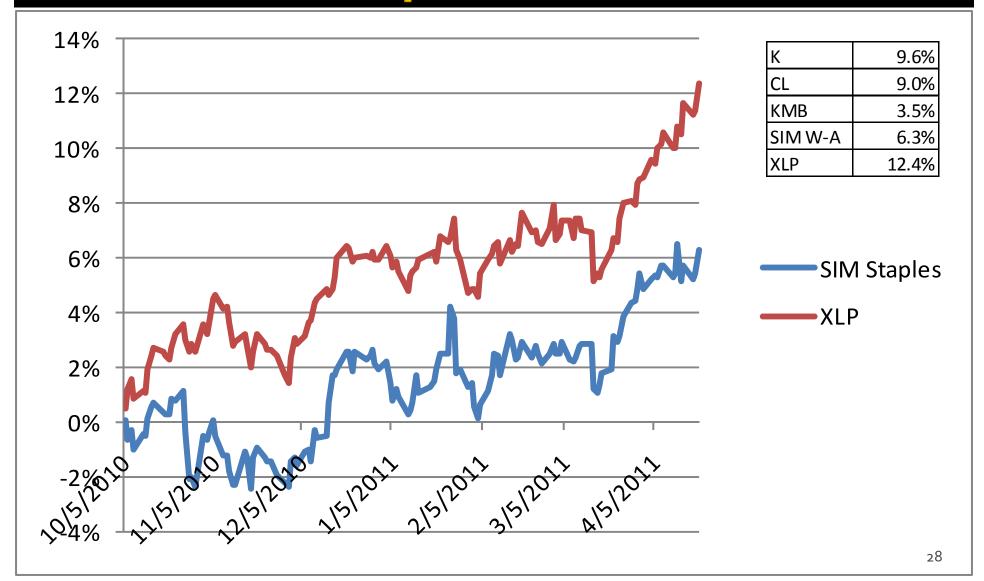
## WPC Consumer Discretionary Securities vs. SPDR Con. Disc.



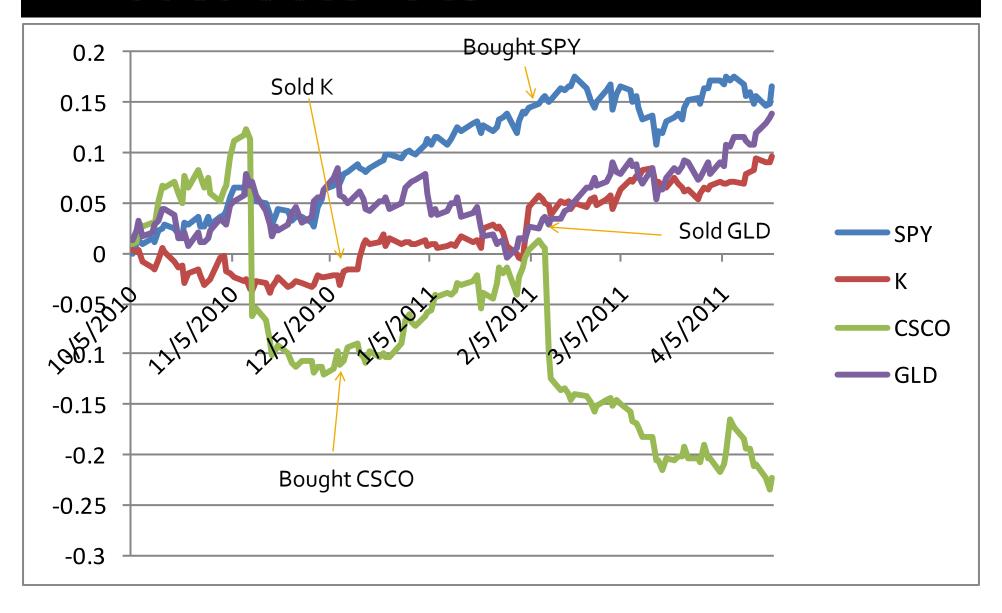
#### **WPC REIT Securities vs. SPDR REIT**



## WPC Consumer Staples vs. SPDR Consumer Staples



## Appendix B – Performance of Traded Securities



#### Performance of Traded Securities Cont.



## Appendix C – Current Holdings

# Shares	Security	Basis	Price	Dollar Amount	% of Assets	Div. Yield	Total Return
1200	CISCO SYSTEMS INC	20.90	16.61	20,580.00	3.8%	0.0%	-20.5%
200	COLGATE-PALMOLIVE CO	75.46	81.42	16,152.00	3.0%	2.6%	9.2%
200	EATON CORP	41.36	52.63	11,088.00	2.0%	3.6%	29.0%
200	EXXON MOBIL CORP	62.63	83.80	16,826.00	3.1%	2.1%	34.9%
200	FREEPORT-MCMORAN COP	44.64	51.72	11,110.00	2.0%	2.2%	17.0%
600	HOME DEPOT INC	31.63	37.77	22,236.00	4.1%	2.5%	20.7%
200	JPMORGAN CHASE & CO	39.26	44.65	9,220.00	1.7%	0.4%	13.9%
200	KIMBERLY-CLARK CORP	65.30	65.82	13,054.00	2.4%	4.0%	2.8%
200	LOCKHEED MARTIN CORP	69.44	77.01	16,080.00	2.9%	3.1%	12.5%
200	MOSAIC CO/THE	60.35	76.75	15,750.00	2.9%	0.3%	27.3%
100	NATIONAL OILWELL VARCO	44.79	77.51	7,927.00	1.4%	0.5%	73.3%
400	ORACLE CORP	27.23	33.67	13,373.00	2.4%	0.6%	24.0%
100	PUBLIC STORAGE	98.10	111.79	11,091.00	2.0%	2.9%	15.4%
500	SPECTRA ENERGY CORP	22.84	27.05	13,590.00	2.5%	3.7%	20.3%
300	TARGET CORP	53.74	49.82	15,003.00	2.7%	2.0%	-6.3%
300	VENTAS INC	53.23	55.13	16,290.00	3.0%	3.9%	5.5%
100	VISA INC-CLASS A SHARES	73.91	75.92	7,362.00	1.3%	0.7%	3.1%
300	WELLS FARGO & CO	25.69	30.07	9,513.00	1.7%	0.6%	17.3%
200	IPATH MSCI INDIA INDEX E	78.36	70.99	14,546.00	2.7%	0.0%	-9.4%
900	ISHARES MSCI AUSTRALIA I	24.01	26.91	23,958.00	4.4%	0.0%	12.1%
200	ISHARES MSCI CHILE INVEST	74.53	73.77	14,368.00	2.6%	0.0%	-1.0%
300	ISHARES MSCI EAFE INDEX	58.99	60.14	18,024.00	3.3%	2.3%	3.1%
500	ISHARES MSCI MALAYSIA	13.85	14.71	7,395.00	1.4%	0.0%	6.2%
200	ISHARES MSCI TURKEY INVS	71.26	68.39	12,768.00	2.3%	0.0%	-4.0%
1100	SPDR S&P 500 ETF TRUST	119.52	131.31	145,849.00	26.6%	1.6%	10.7%
900	VANGUARD INTERM-TERM	63.99	61.07	54,450.00	9.9%	0.0%	-4.6%